

PUBLIC CABLE TELEVISION AUTHORITY

A Joint Powers Agency
10350 Fern Ave. Stanton, CA 90680

AGENDA

DATE: August 16, 2023
TIME: 9:00 A.M.
PLACE: Stanton City Hall, City Council Chambers
7800 Katella Ave. Stanton, CA 90580

IN ACCORDANCE WITH THE REQUIREMENTS OF CALIFORNIA GOVERNMENT CODE SECTION 54954.2, THIS AGENDA IS POSTED NOT LESS THAN 72 HOURS PRIOR TO THE MEETING DATE AND TIME ABOVE. ALL WRITTEN MATERIALS RELATING TO EACH AGENDA ITEM ARE AVAILABLE FOR PUBLIC INSPECTION IN THE OFFICE OF THE CITY CLERK OF EACH MEMBER CITY OF PCTA.

IN THE EVENT ANY MATTER NOT LISTED ON THIS AGENDA IS PROPOSED TO BE SUBMITTED TO THE BOARD FOR DISCUSSION AND/OR ACTION, IT WILL BE DONE IN COMPLIANCE WITH SECTION 54954.2 OR AS SET FORTH ON A SUPPLEMENTAL AGENDA POSTED NOT LESS THAN 24 HRS PRIOR TO THE MEETING.

1. Call to Order
2. Pledge of Allegiance & Roll Call
3. Public Comments: Persons wishing to address the Board on PCTA matters may as determined by the Chair; comments are limited to three minutes or deferred until the specific agenda item.
4. Consent Calendar: All matters listed under the Consent Calendar are considered to be routine and will be enacted on simultaneously with one motion without discussion, unless separate action and/or discussion is requested by a board member, staff, or a member of the public.
 - A. Minute Approval of July 19, 2023 Regular Meeting: See backup to Item 4A.
 - B. Receive/File Register: See backup to Item 4B.
 - C. Receive/File Treasurer's/Administrative Expenditure Reports: See backup to Item 4C.

RECOMMENDED ACTION: PCTA Board approve all items on the Consent Calendar.

5. Reports:
 - A. Report of Board.
 - B. Report of Treasurer
 - C. Report of Attorney
 - D. Report of Administration
6. Old Business
 - A. PCTA Presentation and Update

RECOMMENDED ACTION: Staff recommends Board to review and provide direction to staff.

7. New Business

A. PCTA Member Cities Update

RECOMMENDED ACTION: Staff recommends Board to review and provide direction to staff.

8. Closed Session

A closed session will be held pursuant to Government Code Section 54957 to conduct an employee performance evaluation.

Title: Supervising Manager

9. ADJOURNMENT TO September 20, **2023**, at 9:00 A.M. at Stanton City Council Chambers, 7800 Katella Ave. Stanton, CA 90680



MINUTES

Regular Meeting of July 19, 2023

10350 Fern Avenue
Stanton, CA 92680

1. **Call to Order:** Chair **David Shawver** called the meeting to order at 9:03 a.m.

2. **Roll Call:**

Director Kimberly Ho	Westminster	Present	Vice-Chair Kim Constantine	Fountain Valley	Present
Director Carol Warren	Stanton	Present	Chair Dave Shawver	Stanton	Present
Director Glenn Grandis	Fountain Valley	Present	Director NamQuan Nguyen	Westminster	Absent

Staff Present:

Louis Rocha	PCTA	Hannah Shin-Heydorn	Stanton
Meghan Wishner	Fountain Valley	Vanessa Johnson	Westminster
Maggie Lee	Fountain Valley	Christine Cordon	Westminster
Adolfo Ozaeta	Westminster		

3. **Public Comments:** None

4. **Consent Calendar:**

Vice Chair Constantine motioned to approve Consent Calendar Seconded by **Director Ho**
Motion passes 5-0

5. **Reports:**

B: Report of Finance Director: Director Grandis provided a finer detailed breakdown on specific line items and while the overall budgetary spending was trending downward, PCTA was still going to operate at a deficit until more budget reductions can be realized.

C: Report of Administration: Supervising Manager Rocha announced that PCTA had won the first place STAR Award in the Instructional Category at the 2023 SCAN-NATO STAR Awards. He also informed the Board that PCTA and Orange County Fire Authority (OCFA) reached a working partnership for the OCFA to provide content for member city channels and streaming platforms. A list of available programming was presented to the Board that had been provided to city staff to reflect the programming that was available to replay on their city channels. Finally, an update on the status of the Westminster City Council Chamber upgrade was provided. City staff was in the process of reviewing the surveys and proposals and will schedule a meeting with Manager Rocha once they are ready to move forward.

6. Old Business:

**A. PCTA Member Cities Granicus Contract Renewals
For Information Only, No Action Taken**

**B. PCTA Presentation and Update
For Information Only, No Action Taken**

**7. ADJOURNMENT TO August 16, 2023 at 9:00 A.M. at Stanton City Council Chambers, 7800 Katella Ave.
Stanton, CA 90680**

Respectfully submitted,

Louis A. Rocha
Supervising Manager

PUBLIC CABLE TELEVISION AUTHORITY

Memorandum

To: PCTA Board of Directors
From: Louis Rocha, Supervising Manager
Date: August 16, 2023
Re: Report of Recent PCTA Activities

PCTA Production Partnerships

At the request of the Board, Supervising Manager Rocha reached out to multiple government districts within Orange County to acquire more content for PCTA's member cities' channels. While a few have responded in the affirmative, one agency asked about what potential costs would be if PCTA were to create content for them.

Westminster City Council Chamber Update

Supervising Manager Rocha met with City staff regarding the proposals provided by the vendors. City staff has requested a few changes to the proposals and ask the vendors resubmit. Once these changes are received, the proposals will be presented to the Board for review at the September 20, 2023 meeting. The existing proposals are provided as reference.

CUSTOMER: City of Westminster
 ADDRESS:



QUOTE DATE: July 7, 2023

CONTACT: Louis Rocha
 PHONE #: 714.968.2024

PROPOSAL #: Westminster BOM_V0

EMAIL: lrocha@pcta.tv

32234 Paseo Adelanto Suite E-1 | San Juan Capistrano, CA 92675
 phone: 949.388.3919 | fax: 866.275.9175
www.TritonTechnologySolutions.com | contractor's license #951869

ITEM #	QTY	MANUFACTURER	MODEL #	DESCRIPTION	PRICE	EXTENDED PRICE
PRODUCTION						
1	1	For-A	HVS-100 Type A (Includes HVS-100OU, HVS-100EXP3G, HVS-100ED)	"Hanabi" 1M/E Switcher 3G/4K, Main unit HVS-100OU 12-Button Operation Unit 8 HD/SD-SDI inputs, 4 HD/SD SDI outputs and 1 HDMI output, 4 Resize Engines, Aux Cut/Mix transFrame Synchronizer & Proc Amp on Each Input, (Maximum 14 Inputs, 9 Outputs with I/O options) 2 Keys & 2 DSK with 1 assignable Chroma Key, 4 2.5D DVE for keys and Background transitions 2 Still Stores, 7sec HD clip player, Multi Viewer with 20 patterns, Macro/Event memory,	\$9,900.00	\$9,900.00
2	1	For-A	HVS-100DI-A	4 SDI Input Card with 4 x F/S and 2 x Resize Engine	\$1,755.00	\$1,755.00
3	1	For-A	HVS-100PCI	1 HDMI and 1 HDMI/VGA Input Card with F/S and Resize Engine	\$1,755.00	\$1,755.00
4	1	For-A	HVS-100DO	Additional 2 HD-SDI Output Card with Down converted SD-SDI outputs	\$1,755.00	\$1,755.00
5	1	For-A	ClassX LB LE 1U Serv Pkg	Complete Turnkey 1U rack mount workstation Redundant power supplies, Intel core CPU, Dual NIC and 4 SDI I/O with Ref input. *Single Channel Player only, without optional plugins ClassX LiveBoard LE Software - Charts, Clock, DigiClock, Images, LiveTimer, MediaPlayer, MediaText, ScreenCapture, Shapes, SlideShow, Ticker, TextShow, VideoInput(10) Standard Picture in Picture option - Enables 2 SDI inputs in addition to NDI and Streaming 2D graphics suite option MoreCG/CastaliaCG - Create custom graphics templates in 2D for playout in LB	\$11,250.00	\$11,250.00
6	2	For-A	CMA Package	One year extension maintenance agreement. Exclusive dedicated support, Updates and continuous fixes, improvements and new functionalities, Technical support through Skype / E-mail, Remote assistance, Best Software/Hardware configurations, Priority responses to error reports, Upgrades to new versions (Example: from v6 to v7 etc.), Opportunity to do beta-testing	\$1,912.00	\$3,824.00
7	1	For-A	Onsite Com Day	On-site commissioning and technical Support, Price per Day; Will be invoiced on first shipment. Air Travel, Car Rental and Hotel accommodations NOT included.	\$2,000.00	\$2,000.00
8	2	For-A	Onsite Train Day	On-Site training and technical Support, Price per Day; Will be invoiced on first shipment. Air Travel, Car Rental and Hotel accommodations NOT included.	\$2,000.00	\$4,000.00
9	3	For-A	Travel	Flat Rate Travel Expense	\$125.00	\$375.00
10	6	Panasonic	AW-UE50W	4K/30P Camera w/ SDI & HDMI - WHITE	\$3,346.00	\$20,076.00
11	0	Panasonic	AW-HE145W	HD / 60P Integrated PTZ w/ 20x Zoom in Black OPTIONAL TO AW-UE50W	\$8,009.00	\$0.00
12	0	FEC	FEC-40WMK	Wall Mount for AW-UE50 - WHITE - This is an option for back cameras to mount on soffit instead of on top of it to bring slightly lower	\$182.00	\$0.00
13	7	Vivitron		POE Injectors - 95W POE PSE COMPLIANT TO 802.3F/AT, UPOE AND 802.3BT STD	\$182.00	\$1,274.00
14	1	Panasonic	AW-RP150GJ5	Panasonic's Touchscreen Remote Camera Controller allows you to control up to 200 compatible Panasonic PTZ cameras over IP via a switching hub. Or you can control five cameras via direct RS-422 connection. Please see the list of supported cameras in the Features section below. The controller features a zoom/focus rocker on the joystick for pan and tilt operations, many onboard buttons, and additional controls within the 7" touchscreen LCD. It also has an SD card slot, which allows saving scene files, system settings files, and other camera settings as well as copying settings over to other cameras. The controller can be powered over Power-over-Ethernet or a 12V, 4-pin XLR power supply, sold separately.	\$4,258.00	\$4,258.00
15	1	Netgear	GSM4230P-100NAS	M4250 26G4F PoE+ 24x1G PoE+ 300W 2x1G and 4xSFP Managed Switch	\$1,125.00	\$1,125.00
16	1	Allen & Heath	AH-SQ-5	96kHz XCVI FPGA processing, 48 Input Channels, DEEP Processing, 17 Faders / 6 Layers, 16 onboard preamp, 12 Stereo mixes+LR, 3 Stereo Matrix, 7" capacitive touchscreen	\$3,310.00	\$3,310.00
17	1	Allen & Heath	AH-M-SQ-SDANTE64-A	SQ Dante Audio Interface Module - 64x64 bi-directional audio, 96kHz/48kHz, 2 EtherCon ports (V2)	\$851.00	\$851.00
18	1	Allen & Heath	AH-AP11332	Dust Cover for SQ-5	\$72.00	\$72.00
19	2	GlenSound	GLEN-DIVINEBLACK	Broadcast Confidence Monitor Loudspeaker (Black) DANTE	\$603.00	\$1,206.00

CUSTOMER: City of Westminster
 ADDRESS:



QUOTE DATE: July 7, 2023

PROPOSAL #: Westminster BOM_V0

CONTACT: Louis Rocha
 PHONE #: 714.968.2024

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EMAIL: lrocha@pcta.tv

ITEM #	QTY	MANUFACTURER	MODEL #	DESCRIPTION	PRICE	EXTENDED PRICE
20	1	Tascam	SS-CDR250N	The SS-CDR250N is a networkable solid-state/CD recorder/player with a variety of remote control options.	\$1,285.00	\$1,285.00
21	1	Tascam	IF-DA2	Dante network card	\$547.00	\$547.00
22	1	Dell	P222H	22" Monitor	\$228.00	\$228.00
23	1	Logitech	920-009295	MX KEYS Wireless Keyboard - Black	\$129.00	\$129.00
24	1	Logitech	910-006556	MX Masters 3S Wireless Mouse - Black	\$108.00	\$108.00
25	1	Panasonic	TH-43CQ2U	Multiviewer 43" Monitor	\$768.00	\$768.00
26	1	Chief	MTA1U	Tilt Wall Mount - Medium	\$134.00	\$134.00
27	2	Blackmagic Designs	BMD-CONVNTRM/CB/AUSDI	Teranex Mini Audio to SDI 12G Converter	\$502.00	\$1,004.00
28	1	Blackmagic Designs	BMD-HDL-SMTWSCOPEDUO4K2	SmartScope Duo 4K	\$814.00	\$814.00
29	2	Blackmagic Designs	BMD-CONVNTRM/YA/SMTPN	Teranex Mini Smart Panel	\$82.00	\$164.00
30	2	Blackmagic Designs	HDL-SMTV4K12G2	SmartView 4K15.6" DCI 4K Broadcast Monitor (6 RU)	\$1,164.00	\$2,328.00
31	1	AJA	GEN10	HD/SD Sync Generator, Simultaneous Blackburst & Tri-level, Outputs Assignable	\$383.00	\$383.00
32	1	AJA	HELO-PLUS-R0	HELO is AJA's powerful H.264 streaming and recording stand-alone appliance. HELO brings both SDI and HDMI I/O into a single appliance with the ability to simultaneously stream out to your Content Delivery Network (CDN) as well as encode and record beautiful H.264 files to either SD, SDHC or SDXC cards, USB storage or NFS or CIFS mounted network based storage simultaneously.	\$1,630.00	\$1,630.00
33	1	Laguna Design	Custom Console	Custom Production Console	\$15,000.00	\$15,000.00
34	2	Lowell	ACR-1507-SSI-FC	Service Interface Panel w/front charging USB ports	\$365.00	\$730.00
COUNCIL CHAMBER VIDEO PRESENTATION						
35	1	AMX	NX-2200	AV Controller	\$1,728.00	\$1,728.00
36	3	AMX	MT-1002	AMX Touch Panel, 10 inch Desktop	\$1,733.00	\$5,199.00
37	3	AMX	NMX-ENC-N2612S	4K Encoder	\$1,167.00	\$3,501.00
38	5	AMX	NMX-DEC-N2622S	4K Decoder	\$1,167.00	\$5,835.00
39	6	AMX	NMX-ENC-N2615-WP-NA	Wall Plate Encoder	\$1,000.00	\$6,000.00
40	2	Middle Atlantic	MS-5.5	The MS-5.5 (5.5" Depth) from Middle Atlantic is a 1/2 RU rack shelf designed for mounting cables and small devices in rack enclosures contained in houses of worship, concert venues, recording facilities, A/V installations, and more. It can attach to the front or rear of standard 19" equipment racks. The sturdy steel construction holds up to 30 lb.	\$33.00	\$66.00
41	1	Netgear	M4250-40G8XF-POE+(GSM4248PX)	48 Port Network AV switch with POE+	\$2,471.00	\$2,471.00
42	1	Barco	C-10	Wireless BYOD presentation device, with 1 Button	\$1,408.00	\$1,408.00
43	1	Barco	Clickshare Button US	Click share button	\$255.00	\$255.00
44	1	Blackmagic Design	BMD-CONVMUDCSTD/HD	Mini Converter UpDownCross HD is a full standards converter that lets you convert any SD or HD video format to any other SD or HD video format! You get both SDI and HDMI inputs and outputs, along with reference input for built in re sync, high quality Teranex conversion algorithms, automatic audio delay for perfect AV sync.	\$147.00	\$147.00
45	1	Liberty AV / Panel Crafters	CUSTOM PLATES	Custom Press Box Video I/O Plate.	\$313.00	\$313.00
46	1	STARTECH	US1GC301AU2R	USB-C to Dual Gigabit Ethernet Adapter with USB (Type-A) Port Use the USB-C port on your laptop to add LAN access with two Gigabit Ethernet ports and a USB 3.0 (Type-A) port	\$80.00	\$80.00
47	1	Liberty	DL-CL2	Base Security Clamp, Cable and Hardware for DL-AR System	\$24.00	\$24.00
48	2	Liberty	DL-AP2	Security Clamp to attach Apple Adapters to DL-AR System	\$13.00	\$26.00
49	1	Liberty	AR-DP4K-HDF	4K DisplayPort to HDMI Cable Adapter 5 inches long	\$35.00	\$35.00
50	1	Liberty	AR-VMU-HDF	VGA + USB to HDMI Adapter Cable 8 inches long	\$45.00	\$45.00
51	1	Liberty	AR-UCM-HDF	Adapter Cable USB "C" male to HDMI female 5 inches long	\$46.00	\$46.00
52	1	Liberty	MD826AM/A	Apple Certified Adapter Lightning (M) to HDMI (F) and Lightning (F) to Power Device	\$65.00	\$65.00
53	1	Liberty	MUF82AM/A	Apple Certified Adapter USB C to HDMI w/USB A Port	\$99.00	\$99.00

CUSTOMER: City of Westminster
 ADDRESS:



QUOTE DATE: July 7, 2023

CONTACT: Louis Rocha
 PHONE #: 714.968.2024

PROPOSAL #: Westminster BOM_V0

EMAIL: lrocha@pcta.tv

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54	1	Aja	U-TAP-HDMI	The U-TAP HDMI USB 3.0 capture devices brings professional connectivity and high quality video capture to your laptop or workstation. U-TAP HDMI is bus powered with the ability to simply and easily bring in video across HDMI for use within a wide range of software without any drivers to install, as it's supported directly in macOS X®, Windows® and Linux®.	\$383.00	\$383.00
55	2	Sharp	4T-B70CJ1U	70" LED Monitor 3840X2160 with 3 year limited warranty	\$1,399.00	\$2,798.00
56	2	Chief	RLT3	Swinging arm holds screen 3.5" from wall and extends up to 14.5". Smooth tilt adjustments of 15° forward and 5° back with a locking knob for a variety of viewing angles. 3" side to side roll for perfect screen positioning. Makes a secure installation quick and easy, simply hang the screen and turn the pre-assembled securing screw to lock in place. Integrated cable management for clean look.	\$167.00	\$334.00
57	1	Beetronics	22HD7M	This 22 inch Full HD monitor delivers best-in-class picture quality with excellent 178° viewing angles. The 22 inch monitor has a sturdy metal housing and is ideal for desktop, flush and wall mounting. The 22HD7M can be connected via HDMI, VGA, BNC or RCA connections.	\$633.00	\$633.00
58	1	Vivo	STAND-V001R	Pneumatic Arm Monitor Desk Stand	\$75.00	\$75.00
59	2	Lowell	ACR-1507-SSI-FC	Service Interface Panel w/front charging ports	\$365.00	\$730.00
COUNCIL CHAMBER AUDIO						
60	1	Biamp	Tesira SERVER-IO	Configurable I/O DSP with up to 48 channels of I/O, 1 DSP-2 card (2 additional DSP-2 cards can be added), no AVB-1 network card	\$5,089.00	\$5,089.00
61	1	Biamp	Tesira DSP-2	Tesira DSP card with two DSPs	\$647.00	\$647.00
62	1	Biamp	Tesira DAN-1	64x64 Dante™ module	\$1,135.00	\$1,135.00
63	1	Biamp	Tesira SVC-2	Tesira 2 line VoIP telephone interface card	\$489.00	\$489.00
64	1	Biamp	Tesira SOC-4	Tesira 4 channel mic/line output card	\$249.00	\$249.00
65	4	Biamp	TESIRA SEC-4	Tesira 4 channel mic/line input card	\$565.00	\$2,260.00
66	2	Renkus-Heinz	ICC12/3-RD1	Iconyx Compact Array Speaker System with DANTE input	\$3,713.00	\$7,426.00
67	1	Renkus-Heinz	IC-FCSC-2	Iconyx factory certified installation setup and commissioning support	\$3,667.00	\$3,667.00
68	1	Audix	M70WD	The M70WD is a steerable, flush-mount condenser microphone designed for distance miking in a variety of applications, including video conferencing, distance learning, hospital rooms, surveillance, and ambient room miking. The flush-mount configuration and a footprint of only three inches in diameter allow the M70WD to virtually disappear. Dual-color LEDs can be set via a plugin to indicate mic status.	\$509.00	\$509.00
69	1	Audix	DN43	The DN43 is an analog-to-Dante (or AES67) interface for the Audix M3 tri-element microphone, plus one additional analog microphone, featuring selectable pre-amp gain, low- and high-pass filters, and LED logic control.	\$765.00	\$765.00
70	1	Audinate	Virtual Sound Card Transferable License	Virtual Sound Card Transferable License	\$89.00	\$89.00
71	1	Listen Tech	LS-70-072	iDSP Prime Level IV Stationary RF System (72 MHz) Includes: (1) LT-800-072-01 Stationary RF Transmitter (1) LA-326 Universal Rack Mounting Kit (1) LA-122 Universal Antenna Kit (4) LR-4200-072 Intelligent DSP RF Receiver (4) LA-430 Intelligent Earphone/Neck Loop Lanyard (4) LA-401 Universal Ear Speaker (1) LA-381-01 Intelligent 12-Unit Charging Tray (1) LA-382 Intelligent Cable Management Unit (1) LA-422 USB to Micro USB Cable (1) LA-904 Listen Dispensing Log Book (1) LA-304 Assistive Listening Signage Kit (1) LPT-A107-B Dual RCA to Dual RCA Cable 6.6 ft.	\$2,258.00	\$2,258.00
72	1	Listen Tech	LR-4200-072	Receiver	\$167.00	\$167.00
73	1	Listen Tech	LA-401	Universal Ear Speaker	\$18.00	\$18.00
CUSTOMER FURNISHED ITEMS						
74	1	Blackmagic Designs	VHUBSMAR4040	Smart Videohub 40 x 40	\$0.00	\$0.00
75	1	Blackmagic Designs		Audio Monitor	\$0.00	\$0.00
76	2	Blackmagic Designs		HyperDeck Studio	\$0.00	\$0.00
77	2			Vertical Racks	\$0.00	\$0.00
78	1	Tightrope		Master Control System	\$0.00	\$0.00
79	2	Clear-Com		Clerk and TD intercom stations	\$0.00	\$0.00
80	2	Middle Atlantic		Vertical Racks	\$0.00	\$0.00

CUSTOMER: City of Westminster
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ITEM #	QTY	MANUFACTURER	MODEL #	DESCRIPTION	PRICE	EXTENDED PRICE	
81	2			Cable Encoder for ATT/SPECTRUM	\$0.00	\$0.00	
82	13	Shure	MX418/DC	Gooseneck Microphones	\$0.00	\$0.00	
83	9	Elo-Touch	E318742	15" Touch display for Granicus	\$0.00	\$0.00	
84	1	DSAN	Limit Timer	Controller and Timer	\$0.00	\$0.00	
85	1			Lobby Monitor	\$0.00	\$0.00	
86	1			Lobby Speakers with Volume Control	\$0.00	\$0.00	
87	1			Granicus Encoder	\$0.00	\$0.00	
MATERIALS AND LABOR							
88	1	Triton	MATERIALS	Installation materials includes non-plenum and plenum cables, connectors, rack screws, solder, cable labels, tie wraps and other consumables required for the installation of the above equipment. Estimate - This price will be finalized once the design is complete, it is determined if plenum cabling is a requirement, and a final cable count has been established.	\$29,215.00	\$29,215.00	
89	1	Triton	DESIGN	Labor for design of the system- Firm Fixed Price	\$28,000.00	\$28,000.00	
90	1	Triton	INSTALLATION AND COMMISSIONING	Labor for the installation and commissioning of the system based on the scope of work. Estimate - This price will be finalized once the design is complete and a final cable count has been established.	\$105,300.00	\$105,300.00	
TERMS AND CONDITIONS: 1. This quotation is valid for 30 days from quote date. 2. Payment terms available upon credit approval. 3. Pricing is based on a cash discount, not the use of a credit card. Payments made by credit cards will incur a 4% increase to the total. 4. Ground freight is estimated and billed at the cost Triton incurs. 5. Labor quoted, is not a condition of the equipment being purchased from Triton. 6. This information is confidential between Triton and the named Customer above and cannot be shared with anyone outside of either organization without approval from either organization. 7. Freight is taxable when Triton receives the equipment then either delivers it or ships it to the customer. Freight is non taxable when Triton's supplier ships directly to the customer.					SUBTOTAL:	\$313,617.00	
					5% CONTINGENCY:	\$15,680.85	
					GROUND FREIGHT ESTIMATE BILLED AT COST (DROP SHIP TO CLIENT NON-TAXABLE):	\$4,077.02	
					TAX @:	7.75%	\$15,505.80
					CALIFORNIA E-WASTE RECYCLE FEE:		
						\$58.00	
					TOTAL:	\$348,938.67	

PAYMENT TERMS

The following payment terms are as follows:

PROGRAM AND DESIGN LABOR (FIRM FIX PRICE) – Labor to be invoiced with payment due in Net 30 days at the following milestones:

-  20% to be invoiced at time of kick off meeting
-  25% to be invoiced when conceptual drawing is delivered for review
-  25% to be invoiced when 1st single line drawing is delivered for review
-  20% to be invoiced when 2nd set of single line drawings is delivered for review
-  10% to be invoiced to be held in retention until final set of drawings, bill of materials with final pricing for labor and installation materials is delivered.

INSTALLATION AND COMMISSIONING LABOR (ESTIMATE) – Labor to be invoiced with payment due in Net 30 days at the following milestones:

-  30% to be invoiced at end of the completing of 1st week onsite.
-  30% to be invoiced at end of the completing of 2nd week onsite.
-  30% to be invoiced at end of the completing of 3rd week onsite.
-  10% to be held in retention until as built documentation is delivered to the client.

EQUIPMENT AND INSTALLATION MATERIALS - Equipment and Installation materials to be invoiced once shipped to your warehouse, or Triton's, whichever occurs first with payment due in Net 30 days.

PCTA- CITY OF WESTMINSTER COUNCIL CHAMBER AV & TELEPRODUCTION REFRESH

PREPARED BY: VIDIFLO, LLC
 JUNE 9, 2023

ITEM	QT	MFR	MODEL	DESCRIPTION	MSRP	EXT MSRP	SIMPLE DESCRIPTION	LOCATION
1	6	JVC	KY-PZ200WU	20X 1080P STREAMING PTZ CAMERA WITH 3G-SDI/HDMI/USB/IP OUTPUT (WHITE)	\$1,899.00	\$11,394.00	PTZ Cameras for Chamber - 4 Front Facing, 2 Rear Facing	Chamber
2	1	JVC	RM-LP100U	REMOTE CAMERA CONTROLLER	\$2,130.00	\$2,130.00	7-inch (diagonal) Touch Screen Controller for PTZ and CCU functions	Chamber
3	1	FOR-A	HVS-190S	1 M/E 8 Input Production Switcher	\$12,300.00	\$12,300.00	Production Switcher for Control Room	Control Room
4	1	FOR-A	HVS-100DI-A	4 Channel Digital Input Card	\$1,950.00	\$1,950.00	4 SDI Input Expansion	Control Room
5	1	FOR-A	HVS-49AES	Digital Audio Input/Output Card	\$1,200.00	\$1,200.00	AES Audio I/O Card for HVS-190	Control Room
6	1	FOR-A	ClassX LB LE 1U Serv Pkg	Production Character Generator	\$12,500.00	\$12,500.00	Production Lower Third and Full Screen Graphics Generator	Control Room
7	3	FOR-A	ClassX LB LE 1U Serv Pkg	Customer Maintenance Agreement One year extension maintenance agreement Exclusive dedicated support Updates and continuous fixes, improvements and new functionalities Technical support through Skype / E-mail Remote assistance Best Software/Hardware configurations Priority responses to error reports Upgrades to new versions (Example: from v6 to v8 etc.)	\$860.00	\$2,580.00	3 Years of Maintenance Agreement	Control Room
8	1	LUXUL	XMS-2624P	PoE Network Switch	\$1,480.00	\$1,480.00	Power over Ethernet Network Switch	Control Room
9	1	JVC	FS-900BS1S	MULTIDYNE Fiber 3-in-1 Base Station (Neutrik)	\$18,340.00	\$18,340.00	3 Camera Fiber Base Station	Control Room
10	3	JVC	RM-LP25U	Remote Controller for JVC ENG/Studio Camcorders	\$3,850.00	\$11,550.00	Remote Control Unit for Production Cameras	Control Room
11	3	TECNEC	HF-TROCSMPT-0164	Complex HF-TROCSMPT-0164 opticalCON DUO SMPTE 311M Single Mode Fiber Optic Tactical Cable on Reel - 164 Foot	\$1,956.00	\$5,868.00	165' Camera Cables on Reels	Control Room
12	13	SHURE	MX418D/S	18" Desktop Goosneck Mic w/ Supercardioid Capsule	\$341.00	\$4,433.00	Desktop Gooseneck Mics w/ Mute Switch & Logic	Chamber
13	5	QSC	QIO-ML4i	Q-SYS peripheral providing 4 mic/line inputs. Up to 4 devices daisy-chainable. 1U-1/4W, powered over Ethernet or +24 VDC. Surface mountable, rack kit sold separately.	\$730.00	\$3,650.00	4 Input Audio Expander	Chamber

14	2	QSC	QIO-GP8x8	Q-SYS peripheral providing control expansion with 8 logic inputs and 8 logic outputs. Up to 4 devices daisy-chainable. 1U-1/4W, powered over Ethernet or +24 VDC. Surface mountable, rack kit sold separately.	\$455.00	\$910.00	Microphone Logic Control Interface	Chamber
15	1	QSC	Core 110f-V2	Unified Core with 24 local audio I/O channels, 128x128 total network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, POTS and VoIP telephony, no GPIO, 16 next-generation AEC processors, 1RU.	\$4,170.00	\$4,170.00	Audio Digital Signal Processor	Control Room
16	1	QSC	MP-A80V	1600W FlexAmp technology Hi-Z / Lo-Z amplifier, 8 x 200W into 4Ω, 8Ω, 70V	\$2,995.00	\$2,995.00	Audio Power Amplifier for Chamber, Lobby and Caucus Room Speakers	Control Room
17	4	QSC	AD-S402T-BK	Column Surface-Mount Loudspeaker	\$415.00	\$1,660.00	The AcousticDesign™ Series AD-S402T is a 4-driver column surface-mount loudspeaker	Chamber
18	1	QSC	TOUCHMIX-16	Touch-screen digital audio mixer with 16 mic/line inputs, 2 stereo inputs, 4 effects, 6 mono aux sends, 2 stereo aux sends.	\$2,123.00	\$2,123.00	Audio Mixer for Control Room	Control Room
19	1	QSC	TMR-1	TouchMix-16 and TouchMix-8 Rack Mounting Kit/ BLK.	\$138.00	\$138.00	Rackmount Kit for Above	Control Room
20	7	Crestron	DM-NVX-360	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	\$2,278.00	\$15,946.00	AV over IP Decoder with Local HDMI Input for Dais Positions	Chamber
21	6	Crestron	DM-NVX-E30	DM NVX® 4K60 4:4:4 HDR Network AV Encoder	\$1,430.00	\$8,580.00	AV over IP Encoders for Zoom PC Output, Presentation PC, Granicus PC, Document Camera, Program Video & Aux Video	Ctl Rm & Chmbr
22	7	Crestron	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	\$1,430.00	\$10,010.00	AV over IP Decoders for Zoom PC Input, 2 Chamber Displays, Overflow Display, Caucus Room Display, 2 Production Switcher Feeds	Chmbr, Ctl Rm, Caucus Rm, Lobby
23	1	Crestron	VC-4-PC-3	Computer with Crestron Virtual Control Server Software	\$3,000.00	\$3,000.00	System Control Processor	Control Room
24	1	Crestron	TSW-1070-B-S	10.1 in. Wall Mount Touch Screen, Black Smooth	\$3,388.00	\$3,388.00	Touch Panel for Control Room	Control Room
25	1	Crestron	TSW-1070-RMK-2	Rack Mount Kit for TSW-1070 Series	\$220.00	\$220.00	Rackmount Kit for Above	Control Room
26	1	Crestron	TS-1070-B-S	10.1 in. Tabletop Touch Screen, Black Smooth	\$3,630.00	\$3,630.00	Touch Panel for Clerk Position	Chamber
27	10	LitePanels	Inca 6	6" LED Fresnel	\$2,400.00	\$24,000.00	Fresnel Lights for Chamber 5 for Left & Right Sides	Chamber
28	1	Custom	Light Pipe Support	Support Pipes for Lighting	\$800.00	\$800.00	1 Vertical Pipe Support on Left & Right Sides	Chamber
29	2	Samsung	QN75Q60CAFXZA	75" Display	\$1,300.00	\$2,600.00	75" Displays L&R Sides	Chamber
30	1	Samsung	QN50Q60CAFXZA	50" Display	\$650.00	\$650.00	50" Display for Lobby	Lobby
31	1	Samsung	QN43Q60CAFXZA	43" Display	\$550.00	\$550.00	43" Display for Control Room Multiview	Control Room
32	3	Chief	LTM-1U	Tilt Mount for Displays	\$384.00	\$1,152.00	Display Mounts	Chamber & Lobby
33	1	BLACKMAGIC DESIGN	HDL-SMTV4K12G2	SmartView 4K 15.6-Inch Ultra HD Broadcast Rackmount Monitor with 12G-SDI	\$1,265.00	\$1,265.00	Rackmount Video System Monitor	Control Room
34	2	Marshall	ML-702	Dual 7" Video Monitor	\$822.00	\$1,644.00	7" Monitors for Production Rack	Control Room
35	1	Marshall	V-702W	Dual 7" 3RU Rack Monitor with Waveform	\$1,325.00	\$1,325.00	7" Monitors for Engineer Rack	Control Room

36	1	BLACKMAGIC DESIGN	VHUBSMAS12G4040	40x40 SDI Matrix Routing Switcher	\$3,995.00	\$3,995.00	SDI Routing Switcher	Control Room
37	2	BLACKMAGIC DESIGN	HYPERD/ST/DCHP	HyperDeck Studio HD Plus Half-rack 2160p30 Recorder	\$695.00	\$1,390.00	Solid State Video Recorder, 1 for Backup, 1 for Media Playback	Control Room
38	2	BLACKMAGIC DESIGN	CONVNTRM/YA/RSH	Teranex Mini 1RU Rack Shelf for up to 3 Converters	\$115.00	\$230.00	Shelf for Above	Control Room
39	1	BLACKMAGIC DESIGN	HDL-AUDMON1RU12G	Analog / AES/EBU and SDI Audio Monitoring	\$1,235.00	\$1,235.00	Audio Monitor in Control Room	Control Room
40	3	PROGRADE	512 V90 C10	512GB SD Card for Hyperdeck Studio	\$500.00	\$1,500.00	SD Cards for Hyperdeck Studio Recorder	Control Room
41	1	AJA	FS-1X	SDI Frame Synchronizer	\$4,399.00	\$4,399.00	Video Stabilizer for Channel Output	Control Room
42	1	BLACKMAGIC DESIGN	CONVNTRM/BA/SDIAN	Teranex Mini - SDI to Analog 12G Video	\$545.00	\$545.00	Video Downconverter to feed Cox Cable	Control Room
43	1	BLACKMAGIC DESIGN	CONVNTRM/CB/AUSDI	Teranex Mini Converter - Audio to SDI 12G	\$545.00	\$545.00	To Embed Program Audio into SDI Stream	Control Room
44	2	BLACKMAGIC DESIGN	CONVNTRM/YA/SMTPN	Teranex Mini Smart Control Panel	\$89.00	\$178.00	Front Panel Control for Above	Control Room
45	1	ClearCom	MS-702	Encore 2-Channel Rackmount Intercom Main Station	\$1,605.00	\$1,605.00	Intercom Main Station	Control Room
46	1	ClearCom	RM-702	RM-702 Encore 2-Channel 1RU Intercom Remote Headset Station with built-in Speaker	\$1,380.00	\$1,380.00	Intercom Station for Engineer Rack	Control Room
47	1	ClearCom	HB-702	Encore Intercom System 2-Channel Remote Headset Station	\$455.00	\$455.00	Intercom Station for Clerk	Chamber
48	1	ClearCom	HS-6D	Telephone-Style Intercom Handset with a 4 Pin Female Connector/Coiled Cord & Push to Talk Button	\$191.00	\$191.00	Intercom Handset for Clerk	Chamber
49	1	Denon	DN-300ZB	Media Player with Bluetooth Receiver & AM/FM Tuner (Balanced)	\$449.00	\$449.00	Media Player for Background Music	Control Room
50	1	AJA	OG-X-FR	OpenGear Rack Frame	\$1,900.00	\$1,900.00	Card frame for Media Converters	Control Room
51	2	AJA	OG-HI5-4KPLUS	openGear 4K/Ultra 3G-SDI to HDMI 2.0 Converter	\$835.00	\$1,670.00	SDI to HDMI Converter Card	Control Room
52	3	AJA	OG-HA5-4K	openGear 4K/UltraHD/2K/HD/SD HDMI 2 to 3G-SDI Converter	\$835.00	\$2,505.00	HDMI to SDI Converter Card	Control Room
53	1	AJA	OG-3GDA-2X4	openGear 2x4 or 1x8 3G-SDI Reclocking DA - DashBoard Support	\$695.00	\$695.00	SDI Distribution Amp	Control Room
54	1	ROSS	SPG-8260	openGear Sync Pulse Generator	\$2,600.00	\$2,600.00	Master Sync Generator	Control Room
55	1	Digital Forecast	X_TS PACK V3	Video and Audio Troubleshooter and Cross Converter Hard Case Bundle	\$1,499.00	\$1,499.00	Portable Signal Analyzer	Various
56	1	RDL	ST-DA3	1 x 3 Line Level Audio Distribution Amplifier	\$249.00	\$249.00	Audio Distribution Amp for Press Box	Chamber
57	1	RDL	PS-24V	Power Supply for STM-DA3	\$26.00	\$26.00	Power Supply for Audio DA	Control Room
58	1	TecNec	Custom	3- XLRM Connector Press Panel	\$200.00	\$200.00	XLR Press Panel	Chamber
59	1	LOUROE	ASK-4#101B	SINGLE ZONE BASE STATION W/ VERIFACT B MIC	\$493.00	\$493.00	Confidence Ceiling Mic System to Hear Room Audio with all Mics Muted	Ctrl Rm & Chmbr
60	1	VIEWSONIC	VP2468_H2	24" ColorPro™ 1080p Dual Pack Head-Only IPS Monitors with Daisy Chain	\$445.00	\$445.00	Computer Displays for Graphics PC & Cablecast Control	Control Room
61	1	ERGOTRON	45-248-026	LX Dual Stacking Arm - Dual Desktop Monitor Mount	\$517.00	\$517.00	Articulating Dual Display Mount for Above	Control Room
62	1	TBD	WINDOWS PC	Windows PC for Engineer/Tech	\$1,300.00	\$1,300.00	Windows PC for Technician	Control Room
63	1	BARCO	Clickshare C-10	Wireless Video Presentation System	\$1,325.00	\$1,325.00	Wireless Video Presenter System, "Button" & App Based.	Chamber
64	1	Laguna Designs	Custom	Production Console	\$10,000.00	\$10,000.00	Production Console	Control Room

65	1	Various	Installation Materials	Cables, Connectors, Hardware	\$6,000.00	\$6,000.00	System Installation Materials	
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Sub-Total: \$229,652.00
 Enter Sales Tax: 8.75% \$20,094.55
 Freight: \$2,000.00 Estimate
 Total: \$251,746.55

66	1	VENDOR	ENGINEERING, PROGRAMMING, INSTALLATION, TRAINING, - ESTIMATE		\$65,000.00		Estimate
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Grand Total: \$316,746.55



John Delmont
 11258 Monarch St.
 Unit A
 Garden Grove, CA 92841
 714-894-6100
 FAX 714-894-6110
idelmont@vmivideo.com
www.vmivideo.com

Quotation

Date: 7/10/2023
Quote:
Valid Until:
Availability: TBD ARO

RFQ #:
Project Name:
CA Reseller # SRYGH102-543530
VMI Fed Tax # 94-2395703
CA License # 995912

Bill to: PCTA
 Louis Rocha
 10200 Slater Ave.
 Fountain Valley, CA 92708

Ship to: City of Westminster
 Louis Rocha
 8200 Westminster Blvd
 Westminster, CA 92683
 Council Chamber HD Upgrade

CA TAX ID # 760258
Small Business # 1130920
Woman Owned

Tax	Terms	Drop Ship	Ship Via	FOB	Required By	PO #
YES		YES	Best Way	Origin		Order

Qty	Manufacturer	Item	Description	Delivery ETA	Unit Price	Total
6	JVC	KYPZ200WU	PTZ Camera/ White/ 3G SDI Output		\$1,930.00	\$11,580.00
6	JVC	Rebate	Instant Rebate/ Good until		-\$800.00	-\$4,800.00
1	JVC	RM-LP100U	Remote Camera Controller		\$1,895.00	\$1,895.00
1	FOR A	HVS-190S Type A	Production Switcher/ 1 ME 8 inputs		\$11,935.00	\$11,935.00
1	FOR A	HVS-100DI-A	4 Channel Digital Input Card		\$1,783.00	\$1,783.00
1	FOR A	HVS-49AES	Digital Audio Input/Output Card		\$1,125.00	\$1,125.00
1	FOR A	Class X LB LE 1U	Complete TurnKey Workstation Graphics Engine		\$11,432.00	\$11,432.00
3	FOR A	Class X LB LE Serv Pack	3 Years Service Agreement		\$1,050.00	\$3,150.00
1	LUXUL	XMS-2624P	POE Network Switch		\$975.00	\$975.00
1	JVC	FS-900GS1S	Multidyne Fiber 3 in 1 Station/ Neutrik		\$20,498.00	\$20,498.00
3	RM-LP25U	RM-LP25U	Remote Camera Controller		\$3,820.00	\$11,460.00
3	Hf-Trocsmp-0164	Hf-Trocsmp-0164	Camplex Tactical Fiber Cable Reel		\$1,592.00	\$4,776.00
13	Shure	MX418D/S	18" Desktop Gooseneck Mic/ Cardioid		\$300.00	\$3,900.00
5	QSC	QIO-ML4i	QSC Peripheral for 4 Mic Input		\$683.00	\$3,415.00
2	QSC	QIO-GP8x8	QSC Peripheral for control expansion		\$422.00	\$844.00
1	QSC	Core 110f-V2	Unified Core wth 24 Local Audio I/O		\$3,946.00	\$3,946.00
1	QSC	MP-A80V	1600W Flex Amp		\$2,341.00	\$2,341.00
4	QSC	AD-S402T-BK	2.75" Surface Mount Loud Speaker		\$320.00	\$1,280.00
1	QSC	TouchMix-16	Touch Screen Digital Audio Mixer		\$1,623.00	\$1,623.00
1	QSC	TMR-1	Touch Mix 16 Rack		\$120.00	\$120.00
7	Crestron	DM-NVX-360	DM NVX Network Encoder/Decoder		\$1,435.00	\$10,045.00
6	Crestron	DM-MVX-E30	Network AV Encoder		\$895.00	\$5,370.00
7	Crestron	DM-NVX-D30	Network AV Decoder		\$895.00	\$6,265.00

Comments:

Accepted By: _____

Title: _____

Date: _____

PO Number: _____

VMI, Inc.



Quotation

John Delmont
 11258 Monarch St.
 Unit A
 Garden Grove, CA 92841
 714-894-6100
[FAX 714-894-6110](tel:714-894-6110)
jdeltmont@vmivideo.com

Date: 7/10/2023

PCTA
 Louis Rocha

Ship to: City of Westminster
 Louis Rocha

Tax	Terms	Drop Ship	Ship Via	FOB	Required By	PO #
YES		YES	Best Way	Origin		Order

Qty	Manufacturer	Item	Description	Delivery ETA	Unit Price	Total
1	Creston	VC-4-PC-3	Computer w/ Creston Virtual Control		\$2,000.00	\$2,000.00
1	Creston	TSW-1070-B-S	10.1" Wall Mount Touch Screen		\$2,200.00	\$2,200.00
1	Creston	TSW-1070RMK-2	Rack Mount Kit		\$155.00	\$155.00
1	Creston	TS-1070-B-S	10.1" Tabletop Touch Screen		\$2,300.00	\$2,300.00
10	Dracast	DR-FL-1000T	LED 1000 Fresnel Plus Light (Tungste		\$890.00	\$8,900.00
10	Dracast	DR0083	5/8" Baby Pipe Clamp		\$45.00	\$450.00
1	VMI	Custom Support	Custom Built Light Support		\$800.00	\$800.00
2	Samsung	QN75Q60CAFXZA	75" LCD Display		\$1,375.00	\$2,750.00
1	Samsung	QN50Q60CAFXZA	50" LCD Display		\$650.00	\$650.00
1	Samsung	QN43Q60CAFXZA	43" LCD Display		\$550.00	\$550.00
4	State	Recycle Fee	State Recyel Fee for Monitors		\$6.00	\$24.00
3	Chief	LTM-1U	Tilt Mount for Displays		\$355.00	\$1,065.00
1	BlackMagic Design	Hdl-smtv4k12q2	Smartview 4K 15.6" Ultra HD Rackmot		\$1,265.00	\$1,265.00
2	Marshall	ML-702	Dual 7" Video Monitor		\$815.00	\$1,630.00
1	Marshall	V-702W	Dual 7" Video Monitor w/ Waveform		\$1,205.00	\$1,205.00
3	State	Recycle Fee	State Recyel Fee for Monitors		\$4.00	\$12.00
1	BlackMagic Design	VHUBSMAS12G4040	40x40 Matrix Routing Switcher		\$3,700.00	\$3,700.00
2	BlackMagic Design	HYPERD/ST/DCHP	Hyper Deck Studio Plus Recorder		\$654.00	\$1,308.00
2	BlackMagic Design	CONVNTRM/YA/RSH	Terenex Mini Converter		\$105.00	\$210.00
1	BlackMagic Design	HDL-AudMon1Ru12G	Analog/ AES/EBU and SDI monitor		\$1,165.00	\$1,165.00
3	SanDisk	ProGrade 512GB	512GB SD card/ Class 10		\$560.00	\$1,680.00
1	AJA	FS-1X	SDI Frame Synchronizer		\$4,050.00	\$4,050.00
1	BlackMagic Design	Convntnm/ba/sdian	Terenex Mini SDI to Analog 12G Videc		\$515.00	\$515.00
1	BlackMagic Design	Convntnm/Cb/AUSDI	Terenx Mini Converter Audio to SDI 12		\$515.00	\$515.00
2	BlackMagic Design	Convtrm/a/Smtpm	Terenex Mini Control Pad		\$85.00	\$170.00
1	Clearcom	MS-702	Encore Main Station 2 Channel		\$1,403.00	\$1,403.00
1	Clearcom	RM-702	Encore Remote Station		\$1,210.00	\$1,210.00
1	Clearcom	HB-702	Encore Headset Station/ 2 Channel		\$399.00	\$399.00
1	Clearcom	HS-6	Handset/ Telephone Style		\$170.00	\$170.00
1	Denon	DN-300ZB	Media Player/ receiver/ AM.FM Tuner		\$499.00	\$499.00
1	AJA	OG-X-FR	Open Gear Rack Frame		\$1,950.00	\$1,950.00
2	AJA	OG-Hi5-4KPlus	Open Gear 4K 3G SDI to HDMI 2.0		\$780.00	\$1,560.00
3	AJA	OG-HA5-4K	Open Gear HDMI to 3G SDI		\$780.00	\$2,340.00
1	AJA	OG-3GDA-2x4	Reclocking DA		\$655.00	\$655.00
1	Ross	SPG-8260	Sync Pulse Generator with Rear Modu		\$2,570.00	\$2,570.00
1	Digital Forecast	X-TS PackV	Video and Audio Trouble shooterKit		\$1,550.00	\$1,550.00
1	RDL	ST-DA3	1x3 Level Audio DA		\$200.00	\$200.00
1	RDL	PS-24V	Power Supply		\$28.00	\$28.00
1	Tec Nec	Custom Panel	3-XRM Connector Press Panel		\$200.00	\$200.00
1	Louroe	ASK-4#101B	Single Zone Base Station w/ Mic		\$474.00	\$474.00
1	Viewsonic	VP2468-H2	24" LCD Monitor Dual Pack		\$500.00	\$500.00
2	State	Recycle Fee	State Recyel Fee for Monitors		\$5.00	\$10.00
1	Ergotron	45-248-026	LX Dual stacking monitor arm		\$420.00	\$420.00
1	Dell	TBD	Windows PC for Engineering/ Tech		\$1,300.00	\$1,300.00
1	BARCO	Clickshare	Wireless Video Presentation System		\$1,295.00	\$1,295.00

VMI, Inc.



Quotation

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jdeltmont@vmivideo.com

Date: 7/10/2023

PCTA
 Louis Rocha

Ship to: City of Westminster
 Louis Rocha

Tax	Terms	Drop Ship	Ship Via	FOB	Required By	PO #
YES		YES	Best Way	Origin		Order

Qty	Manufacturer	Item	Description	Delivery ETA	Unit Price	Total
1	Laguna Design	Custom Console	Video Console		\$10,000.00	\$10,000.00
1	VMI	IM	Installation Materials		\$5,600.00	\$5,600.00
1	VMI	IL	Installation including engineering, programming, training, and system commisioning.		\$63,000.00	\$63,000.00
1	VMI	PM	Project Management		\$1,000.00	\$1,000.00
1	VMI	Shipping	Ground Shipping		\$4,000.00	\$4,000.00

8.750%

subtotal	\$256,560.00
tax	\$16,914.98
Total	\$273,474.98